

**GHCC 2023 Operating Budget**

| INCOME                                    | 2022 (Proposed)    | 2022 (Actual)         | 2023 (Proposed)     | 2022 NOTES  | 2023 NOTES   |
|---|--------------------|-----------------------|---------------------|---|--|
| Member Dues                               | \$ 100,000         | \$ 120,605            | \$ 129,000          | Goal of 300, Actual 349   | Used 300 Total Membership Units                        |
| Rental & Reservation Income               | \$ 6,000           | \$ 5,900              | \$ 6,000            |   |  |
| Concession Income                         | \$ 3,500           | \$ 6,442              | \$ 5,000            |   |  |
| Gate Income                               | \$ 5,000           | \$ 7,938              | \$ 6,000            |   |  |
| Sponsors/Donations                        | \$ 15,000          | \$ 16,600             | \$ 12,000           |   |  |
| <b>TOTAL INCOME</b>                       | <b>\$ 129,500</b>  | <b>\$ 157,485</b>     | <b>\$ 158,000</b>   |   |  |
| <b>GENERAL &amp; ADMINISTRATIVE</b>       |                    |                       |                     |   |  |
| General Office                            | \$ 150             |                       | \$ 150              |   |  |
| General Operational                       | \$ 700             |                       | \$ 700              |   |  |
| Advertising                               | \$ 750             | \$ 106                | \$ 500              |   |  |
| Insurance                                 | \$ 5,800           | \$ 5,774              | \$ 6,000            | Insurance continues to increase yearly  |  |
| Licenses & Permits                        | \$ 400             |                       | \$ 400              |   |  |
| Bank Charges                              | \$ -               |                       | \$ -                |   |  |
| Postage & Printing                        | \$ 200             | \$ 335                | \$ 350              |   |  |
| Internet/Phone                            | \$ 1,968           | \$ 1,712              | \$ 1,800            | State regulations now require a landline on-property  |  |
| Website Hosting & Maintenance             | \$ 1,200           | \$ 743                | \$ 1,200            |   |  |
| Taxes - Property                          | \$ 8               | \$ 7                  | \$ 8                |   |  |
| Misc                                      |                    | \$ 1,646              |                     |   |  |
| <b>TOTAL GENERAL &amp; ADMINISTRATIVE</b> | <b>\$ 11,176</b>   | <b>\$ 10,324</b>      | <b>\$ 11,108</b>    |   |  |
| <b>PROFESSIONAL SERVICES</b>              |                    |                       |                     |   |  |
| Legal & Accounting                        |                    | \$ 775                | \$ 775              |   | Stemmed from setting up the new non-profit entity      |
| Pool Care Service                         | \$ 14,000          | \$ 14,678             | \$ 16,000           |   |  |
| Lawn Care Service                         | \$ 5,400           | \$ 3,722              | \$ 4,000            | New landscape provider for 2022   |  |
| Pest Control Service                      | \$ 425             |                       | \$ 425              |   | Ready to pay if needed but a sponsor takes care of it  |
| <b>TOTAL PROF. SERVICES</b>               | <b>\$ 19,825</b>   | <b>\$ 19,175</b>      | <b>\$ 21,200</b>    |   |  |
| <b>UTILITIES</b>                          |                    |                       |                     |   |  |
| Electric                                  | \$ 5,000           | \$ 3,380              | \$ 4,000            |   | New Elec provider as well as new pumps for efficiency  |
| Water & Trash                             | \$ 6,000           | \$ 10,297             | \$ 8,000            | One time water incident with pool company   | Still increased as water prices increase, just in case |
| Gas                                       | \$ 725             | \$ 817                | \$ 850              |   |  |
| <b>TOTAL UTILITIES</b>                    | <b>\$ 11,725</b>   | <b>\$ 14,494</b>      | <b>\$ 12,850</b>    |   |  |
| <b>OPERATIONS</b>                         |                    |                       |                     |   |  |
| Facility Manager                          |                    |                       |                     |   |  |
| Lifeguards                                | \$ 55,000          | \$ 68,767             | \$ 72,000           | Costs for guards increased significantly after we set the 2022 budget. We also used more guards than ever before.                 |  |
| Payroll Taxes                             |                    |                       |                     |   |  |
| Holiday Events                            | \$ 1,000           |                       |                     |   |  |
| <b>TOTAL OPERATIONS</b>                   | <b>\$ 56,000</b>   | <b>\$ 68,767</b>      | <b>\$ 72,000</b>    |   |  |
| <b>MAINTENANCE &amp; REPAIR</b>           |                    |                       |                     |   |  |
| Maintenance & Repair                      | \$ 6,000           | \$ 8,111              | \$ 9,000            | 2 new pumps, much more efficient  | Want a healthy budget here as things always seem to    |
| Improvements from Remodel                 |                    | \$ 19,413             |                     |   |  |
| Improvements for Grounds                  |                    | \$ 21,210             |                     |   |  |
| Materials & Supplies                      | \$ 4,000           | \$ 811                | \$ 2,000            |   |  |
| <b>TOTAL MAINTENANCE &amp; REPAIR</b>     | <b>\$ 10,000</b>   | <b>\$ 49,545</b>      | <b>\$ 11,000</b>    |   |  |
| <b>COST OF SALES</b>                      |                    |                       |                     |   |  |
| Concessions & Socials                     | \$ 3,500           | \$ 7,484              | \$ 4,000            | included purchase of koozies  |  |
| Membership Incentive                      | \$ -               |                       |                     |   |  |
| Merchant Fees                             | \$ 4,533           | \$ 5,494              | \$ 5,500            |   | looking into a new provider                            |
| <b>TOTAL COST OF SALES</b>                | <b>\$ 8,033</b>    | <b>\$ 12,978</b>      | <b>\$ 9,500</b>     |   |  |
| <b>TOTAL EXPENSES</b>                     | <b>\$ 116,759</b>  | <b>\$ 175,283</b>     | <b>\$ 137,658</b>   |   |  |
| Contingency (5%)                          | \$ 5,837.93        |                       | \$ 6,882.90         |   |  |
| <b>TOTAL OPERATIONAL EXPENSE</b>          | <b>\$ 122,596</b>  | <b>\$ 175,283</b>     | <b>\$ 144,541</b>   |   |  |
| <b>NET INCOME</b>                         | <b>\$ 6,903.58</b> | <b>\$ (17,798.53)</b> | <b>\$ 13,459.10</b> | Negative 2022 because we had excess profit and cash in the bank from 2021 and used those funds for the remodel and new pool pumps |  |

| Proposed 2023 Member Rates |       |
|----------------------------|-------|
| Single                     | \$175 |
| Couple                     | \$325 |
| Family                     | \$500 |

| Proposed 2023 Operating Hours |         |                  |
|-------------------------------|---------|------------------|
| Normal Operations             |         |                  |
| 10:00 AM                      | 8:00 PM | Mon              |
| CLOSED                        |         |                  |
|                               |         | Tues             |
| 1:00 PM                       | 8:00 PM | Wed              |
| 10:00 AM                      | 8:00 PM | Thurs            |
| 1:00 PM                       | 9:00 PM | Fri              |
| 10:00 AM                      | 9:00 PM | Sat              |
| 1:00 PM                       | 8:00 PM | Sun              |
| Holiday Hours                 |         |                  |
| 11:00 AM                      | 8:00 PM | Memorial Day Mon |
| 11:00 AM                      | 8:00 PM | 4-Jul Tues       |
| 11:00 AM                      | 8:00 PM | Labor Day Mon    |